Alfred Hans Witono

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AI solutions architect and entrepreneur with experience across 40+ AI, cloud, web and iOS projects.

EDUCATION

Universitas Ciputra, Surabaya **2022–2026**

Bachelor's degree in Information Systems for Business | GPA 3.89 | Cum Laude | Valedictorian

Highest-tier, fully funded JUP scholarship (1–2 students per major); Best Entrepreneur in Intrapreneurship; Most Academic Achievements and Awards (2025).

EXPERIENCE

Axrail AI **Jan 2026–Present**

AI Solutions Architect (FDE) **Apr 2026–Present**

- Lead architecture and delivery of KIP.ai (gokip.ai), an AI-native SaaS product automating accounts payable and receivable.
- Lead team sync-ups, prioritisation, requirements and technical decisions; review and refine approximately 40–50 pull requests daily.
  KIP.ai 2027 targets: 1,000 paying companies and US$4–7.5 million annual recurring revenue (ARR).
- Led an AI onboarding document generator, cutting preparation from up to 2 days to 1–3 hours and contributing to six-figure revenue.
- Built XACT's banking cost calculator, supporting pre-sales usage estimates at approximately 80–90% accuracy and client onboarding.
- Integrated code ingestion and Google Workspace content with the project team into an LLM knowledge system spanning 30+ projects and codebases.
- Directed a Singpass authentication migration, resolving 5 critical vulnerabilities and achieving 99.9% uptime for over 250 daily users.

AWS & AI Engineer Trainee **Jan–Apr 2026**

- Deployed serverless Python applications using 10+ AWS services, including Lambda, DynamoDB and Bedrock; provisioned infrastructure with CDK.

Vlowzy AI | Co-Founder & CEO **Jun 2025–Present**

PT. Tritech Dynamic Indonesia | Official Meta Tech Provider for WhatsApp and Facebook integrations.

- Lead client delivery; built MyAccounting, AI-native accounting software for a large fintech company.
- Build AI agents, RAG chatbots and dashboards for hospitality, healthcare and education, supporting 24/7 service and internal workflows.
- Manage acquisition through a self-built automated email outreach system, direct pitches and cold calls.

Apple Developer Academy | Cohort Participant **Mar–Dec 2025**

- Invited by Apple to WWDC26 at Apple Park (June 2026); built iOS applications using Swift and SwiftUI.
- Engineered AiVA's backend and AI features; user testing showed workflows needed at most 2 tools instead of 4–5.
- Co-developed CheckBase, an AI purchasing and inventory app for a retail client, replacing paper logs.

Multilabel Digital Marketing Agency | Co-Founder **Oct 2023–Feb 2025**

- Managed content and copywriting; edited client videos that reached 200–300k engagements and supported outreach.

SKILLS AND CERTIFICATIONS

Certifications: AWS Certified Developer – Associate (Feb 2026); IBM Agentic AI; AWS Partner – Technical Accredited.

Technical: Python, TypeScript/JavaScript, Swift/SwiftUI, React/Next.js, AWS/CDK/Bedrock, SQL, PostgreSQL, LangChain, RAG, Git, CI/CD.

Product: Figma, Jira, Confluence, UI/UX. Languages: Indonesian (native), English (professional), Chinese (limited working).

SELECTED AWARDS

BI-OJK AI & FinTech Hackathon | Top 9 of 743 teams; Innovation Frontier award **2025**

Built SmartExport, an AI/web prototype for SME export preparation, simulations and partner matching.

EcoMart | 1st, Cipta Nusantara Fest x Eduhub; 3rd, Warmadewa International BPC **2025**

Sustainable retail concept; also won Best Team, Best Business Idea and an Agriculture & Food gold medal.

3rd, SPIL Ideafest AI in Logistics; 1st, Inovaction Business Plan Competition **2025**

LEADERSHIP AND COMMUNITY

- Led ISB Student Union public relations (2024–2025); served on KDMI's Safety & Health Committee, supporting approximately 600 participants (2024).
- Led Eye On Earth activities for children aged 4–10 (2022–2023); project earned top-five recognition in a cohort of 1,500 students.